

~ CONTENTS ~

About EMO Trans

- 2. Corporate Profile**
- 3. Worldwide Network**

Services

- 4. Air Services**
- 5. Ocean Services**
- 6. ETB – Customs Brokerage**
- 7. Global Logistics**
- 8. Information Systems**

~ ABOUT EMO TRANS ~

Corporate Profile

EMO Trans began providing professional air freight services in Germany in 1965. Since that time, our capabilities have expanded to include virtually every facet of worldwide shipping. Yet one thing has remained constant; our ongoing commitment to providing door-to-door solutions for each individual customer. In a business where creativity is often the key to problem solving, there is no substitute for human ingenuity.

Global Network

- Over 250 network locations worldwide
- Total sales of over \$1 billion USD
- Over 25 offices throughout the United States

Value Added Services

- Warehouse and distribution services
- Customs Brokerage
- Global logistics, supply chain management, and third party logistics
- State of the art information systems including internet tracking and tracing

Focus

- Long term and mutually beneficial relationships
- Creative solutions
- Proactive services

Quality

- Worldwide quality services
- Global coherence and excellence in services
- Commitment to quality – certified ISO 9001 offices

Recruitment and Retention

- Hire and Retain high caliber individuals
- Continuing education and industry training

An Eye on the Future

- Anticipate needs and stay ahead of the curve
- Continued network growth
- Maintain a one-on-one philosophy of customer service

Worldwide Network

EMO Trans has provided creative global logistics services for over 40 years. Our capabilities have grown to include innovative solutions for your air freight, ocean freight, distribution, warehousing, and all your international transportation needs. Our EMO Trans Network Offices have significantly increased the scope and coverage of our global operations. Today, that partnership benefits you in many markets and through many services around the world. With more than 250 offices located in over 120 countries, we offer door-to-door control of each and every shipment. In addition to door-to-door control, our network gives you global visibility through local representation and knowledge of the unique characteristics of local markets.

Global Contacts – Global Coverage

- Large cargo volume – air and ocean markets
- Time volume contracts
- Reduced pricing, guaranteed space, cargo moves at peak times

Emerging Markets

- Keeping pace with new centers of manufacturing and production
- Asia
- Eastern Europe
- Latin America
- India

Global Communications

- Global E-mail system
- Proactive communication

Facilities

- Over 2.5 million square feet of warehousing space around the world
- Bar-coding to real time inventory systems
- RF based pick-n-pack operations
- Warehousing and distribution operations

Comprehensive Capabilities

- Expertise
- Professionalism
- Door-to-door control
- Reliability

~ SERVICES ~

Air Services

EMO Trans has built and maintained a strong partnership with the world's premier air carriers for over 35 years. Our confirmed space allocations guarantee you flexibility in routing. We offer regularly scheduled consolidation, deferred and expedited services. Our experienced personnel will provide you with accurate detailed documentation from start to finish. As your single carrier, you have one point of contact for all aspects of your shipment and full accountability from us.

Schedules to Meet Your Needs – Not Ours

- Confirmed space allocation with the airlines
- Regularly scheduled consolidations
- Expedited, next flight out, and deferred services
- Extended operating hours
- Same day service and weekend operation as required

Regional Airports

- Regional airports as international gateways
- Less handling and greater control
- Direct shipment routings
- Higher percentage of on-time, claim free deliveries

Proactive Customer Service

- Our goal – to call you before you call us
- Prompt transmission of flight details
- Direct communication with all related parties
- Provide accurate and up to the minute information
- Ownership of issues until full resolution

Just the Right Size

- Large enough to command excellent airline service and pricing
- Strong enough to have an aggressive presence in world markets
- Sized for flexibility in providing customized programs and personalized service
- Local decision making for faster responses and direct accountability

Ocean Services

EMO Trans does not simply offer shipping. We offer complete logistical solutions through local decision making, accountability, and expertise. A licensed NVOCC operator and FMC Forwarder, our highly experienced personnel are knowledgeable in all aspects of maritime regulations and requirements. In addition to complete and accurate documentation, we offer a variety of special services. With decision making and direct accountability at the local level, you will enjoy faster response to your specific requirements.

Single Carrier Responsibility

- Licensed NVOCC operator
- Multiple time volume contracts
- Full Container Load (FCL), Less than Container Load (LCL), Roll On/Roll Off (RO/RO), Breakbulk or Chartering
- Frequent sailing schedules to accommodate virtually any production schedule

Aggressive Communication

- Pre-advice sent on all our exports
- Arrival notice sent on all our imports
- Specialized support for oversize and breakbulk cargo
- Onsite supervision for heavy lift cargo and route inspection

Efficient Handling

- Multiple U.S. gateways for efficient consolidation points
- Expedited breakdown of groupage containers
- Customs Clearance under our control for faster deliveries

Door-To-Door Service

- Less physical handling of your cargo
- More cost effectiveness
- Greater Reliability

ETB – Customs Brokerage

EMO Trans Brokers (ETB) offer a fully comprehensive brokerage service that is a key link in the overall concept of door-to-door control. We provide the logistics pathway from foreign transportation all the way through customs clearance and delivery to you or your customer.

Customs Service

- Full-service customs clearance
- Directly linked to Customs through Automated Brokerage Interface (ABI)
- Remote Location Filing (RLF) capabilities

Pre-Clearance

- Obtaining necessary documentation before the freight arrives in the U.S.
- Pre-file entries in order to expedite shipment deliveries upon arrival in the U.S.

Licensed Brokers

- Access to licensed brokers for consultation
- Assistance with all of your pre and post entry needs
- Continuing education and internal programs to assist qualified personnel in becoming part of our licensed brokerage team

Value-Added Services

- Pre-classification approval
- Countervailing and anti-dumping updates
- Complete record-keeping analysis
- Binding rules
- Duty drawback program
- Landed cost reports

Electronics Parts File Database

- Implement an electronic record specific to your internal part numbers
- Insures accurate and consistent classification of entries

Management Reporting

- Specify and receive information pertaining to Customs rules and regulations

Customs Compliance Programs

- Strategic compliance planning and assessment; the cornerstone for a successful import program and a must for importers



Global Logistics

EMO Trans can simplify the complexities of your global logistics. We look at the big picture and coordinate delivery, manufacturing, shipping, and distribution of goods for you and your customer.

Supply Chain Management

- Vendor Management and reporting functions
- Time-definite inventory replenishment programs
- Shorten shipping cycles and lower your total cost

Third Party Logistics

- Order entry and processing
- Direct customer support
- Specialized management information reporting
- Design and maintenance of export compliance programs

On-Site Representation

- Provide specific benefit to larger customers
- Assumes a greater role in a variety of logistics functions

Vendor and Supplier Follow-Up

- Purchase order expediting
- We'll contact your vendor and/or supplier to follow up work-in-progress

Inventory Control and Warehouse Management

- Store inventory at strategic locations worldwide
- Accelerated availability for shipment and order fulfillment
- Defined management reports of shipment activity
- Significantly reduce your cost and improve inventory accuracy

Return Goods and Materials Program

- Single or multiple collection points for return warranty or repair items
- Customs clearance and delivery to your facility
- Reduce cost
- Improve communications

Information Systems

In today's accelerated business environment, you not only need accurate shipping information, you need it fast. EMO Trans offers state of the art information and data systems for tracking and reporting of import/export, for air or ocean freight. Our freight management information systems link you to your shipment and our network anywhere around the world.

Website: www.emotrans.com

- Global network information
- Links to resource sites
- Interactive communication
- Tracking and Tracing
- Global quotation systems

Internet Tracking and Reporting

- Real-time in-transit shipment status
- Statistical information

On-Site Representation

- Provide specific benefit to larger customers
- Assumes a greater role in a variety of logistics functions

Customized Information

- Landed cost reports
- Shipment activity reports
- Historical data

Global E-mail

- Worldwide coverage
- Accelerated Communications
- Shorter decision cycles
- Significantly reduce your cost and improve inventory accuracy

Data Warehouse

- Access complete database of activity for qualified customers
- Programmed to your specific needs